



DHT FURNITURE

DHT FURNITURE VIETNAM

COMPANY PROFILE

- ☎ +84 932 058 545
(Direct phone - Whatsapp)
- 📍 Ho Chi Minh City, Vietnam
- 🌐 www.dhtcompany.com

DHT AT A GLANCE



CORPORATE EVOLUTION

Milestones that shape our journey

2016



FOUNDED

DHT was founded with a vision to deliver quality outdoor furniture solutions

2022



EXPANSION

Expanded our manufacturing capacity and strengthened export operations

2024



TODAY

Continuing to grow globally and creating lasting value for our partners worldwide

WHO WE ARE

DHT Furniture Vietnam Joint Stock Company is the customer-facing furniture export and programme-management company managing product development, production coordination, quality, compliance and shipment across the family-owned manufacturing base in Vietnam

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Production is allocated within the family-owned manufacturing base to the facility best suited to each programme. An approved nominated facility is not changed without the buyer's prior consent



INTERNATIONAL BUYERS

We proudly serve clients and partners across global markets



DHT FURNITURE VIETNAM

Based in Vietnam, we operate with passion, integrity and a commitment to excellence



THE FAMILY'S MANUFACTURING BASE

Our family-owned factory is the core of everything we do - where quality begins



More than a company,
we are a foundation **built to last**

OPERATING MODEL

Our process. Our promise

A streamlined operating model that ensures quality, efficiency, and long-term value for our partners

01



RESEARCH & PLANNING

We analyze market trends and customer needs to plan the right solutions

02



DESIGN & DEVELOPMENT

Our team develops functional and aesthetic designs with precision

03



MANUFACTURING

Built in our family's manufacturing base with strict quality control

04



QUALITY INSPECTION

Multi-step inspection process to ensure every piece meets our standards

05



PACKAGING & LOGISTICS

Careful packaging and efficient logistics for safe and on-time delivery

06



PARTNERSHIP & SUPPORT

We build lasting partnerships and provide continuous after-sales support



DHT HEAD OFFICE & FAMILY-OWNED MANUFACTURING BASE

DHT's Ho Chi Minh City commercial office manages international customer programmes across 11 production facilities within the family-owned manufacturing base in Vietnam



DHT COMMERCIAL OFFICE

Ho Chi Minh City
L17-11, 17th Floor, Vincom Center Building,
72 Le Thanh Ton Street, Sai Gon Ward,
Ho Chi Minh City 70000, Vietnam

International customer management,
product development, programme
management and export operations

01



FACILITY 01

Phu Tai Industrial Park, Quy Nhon Area,
Gia Lai Province, Vietnam
(formerly Binh Dinh Province)
30,000 m²
Outdoor wooden and
mixed-material furniture

02



FACILITY 02

Tan Dong Hiep B Industrial Park,
Tan Dong Hiep Ward, Ho Chi Minh City,
Vietnam
30,000 m²
High-end indoor and project furniture;
manufacturing, installation and turnkey
interior completion

03-05



FACILITIES 03-05

Dai Dang Industrial Park, Binh Duong Ward,
Ho Chi Minh City, Vietnam
03 — 51,360 m² Wood and aluminium furniture
04 — 30,720 m² Wood and aluminium furniture
05 — 31,000 m² Wood, aluminium and
mixed-material furniture

06



FACILITY 06

Pho Noi A Industrial Park,
Nhu Quynh Commune, Hung Yen Province
24,800 m²
Wood furniture manufacturing

07-08



FACILITIES 07-08

Pho Noi A Industrial Park, Nhu Quynh Commune,
Hung Yen Province, Vietnam
07 — 35,000 m² Mechanical and metal
furniture manufacturing
08 — 25,000 m² Office chairs, sofas and
upholstered furniture

09



FACILITY 09

Pho Noi A Industrial Park, Nhu Quynh
Commune, Hung Yen Province, Vietnam
13,500 m²
Steel cabinets, safes, racks
and metal furniture

10



FACILITY 10

Binh Xuyen Industrial Park, Binh Nguyen Commune,
Phu Tho Province
12,000 m²
Indoor and contract furniture for office, education,
healthcare, hospitality and residential projects

11



FACILITY 11

Cam Khe Industrial Park,
Cam Khe Commune, Phu Tho Province
260,000 m²
Engineered-wood panels and
primary timber processing



1 DHT COMMERCIAL OFFICE

11 PRODUCTION FACILITIES

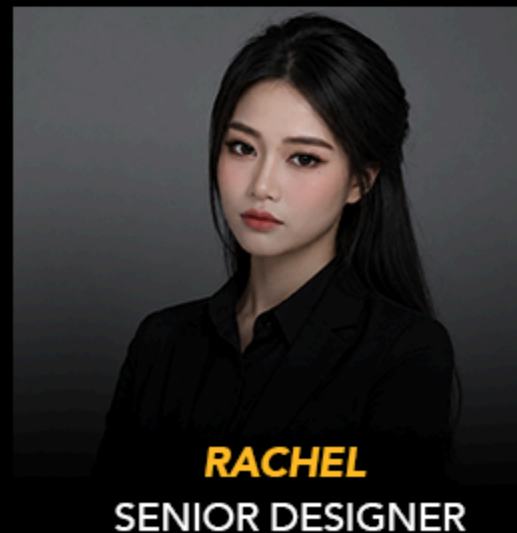
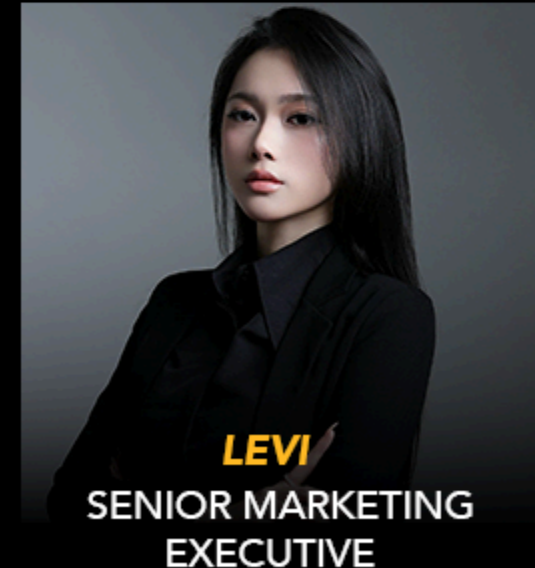
543,800 m² TOTAL MANUFACTURING FOOTPRINT

OUR PEOPLE



LEADERSHIP & ORGANISATION

Supported by Finance & Accounting, Sourcing, Export & Logistics, HR & Administration, Compliance & Sustainability, Product Engineering and QA/QC



"DHT has been, is, and will continue striving to deliver greater value to our customers, building lasting trust and carrying the pride of Vietnamese craftsmanship to the world"

OUTDOOR FURNITURE CAPABILITY

PRODUCT LINE



DINING



LOUNGE



CHAIRS



BENCHES



TABLES



SUN LOUNGERS



MODULAR
SEATING

DHT delivers end-to-end outdoor furniture solutions with design flexibility, production strength, and export readiness



CUSTOM FINISHES

Wide range of weather-resistant materials, colors and finishes to fit your brand.



KD & FLAT-PACK OPTIONS

Space-saving designs for efficient shipping and lower logistics cost.



RETAIL-READY PACKAGING

Optimized packaging for protection, presentation and quick in-store setup.



INDOOR, UPHOLSTERY & PROJECT CAPABILITY

Indoor programmes in solid wood, engineered wood, upholstery and mixed materials, supported by customisation and value engineering

PRODUCT LINE



LIVING



DINING



STORAGE



SOFAS



ARMCHAIRS



HOSPITALITY



COMMERCIAL
PROJECTS



CUSTOM FINISHES

Wide range of weather-resistant materials, colors and finishes to fit your brand.



KD & FLAT-PACK OPTIONS

Space-saving designs for efficient shipping and lower logistics cost.



RETAIL-READY PACKAGING

Optimized packaging for protection, presentation and quick in-store setup.

MATERIALS & RESPONSIBLE TIMBER

Complementary materials including aluminium, steel, rope, wicker, fabrics, foam, hardware and packaging are selected and validated according to each product design and buyer programme



DOCUMENTED CORE HARDWOOD SOURCES



ACACIA HYBRID
Vietnam - Quy Nhon/ Central Vietnam
FSC 100% Plantation-grown timber



EUCALYPTUS GRANDIS
Uruguay
FSC 100% Plantation-grown timber



TEAK - TECTONA GRANDIS
Mato Grosso, Brazil
FSC 100% Plantation-grown timber



OTHER MATERIAL CAPABILITIES

Aluminium, steel, rope, wicker, indoor and outdoor fabrics, foam and cushion systems, hardware, finishing materials, adhesives, cartons and packaging



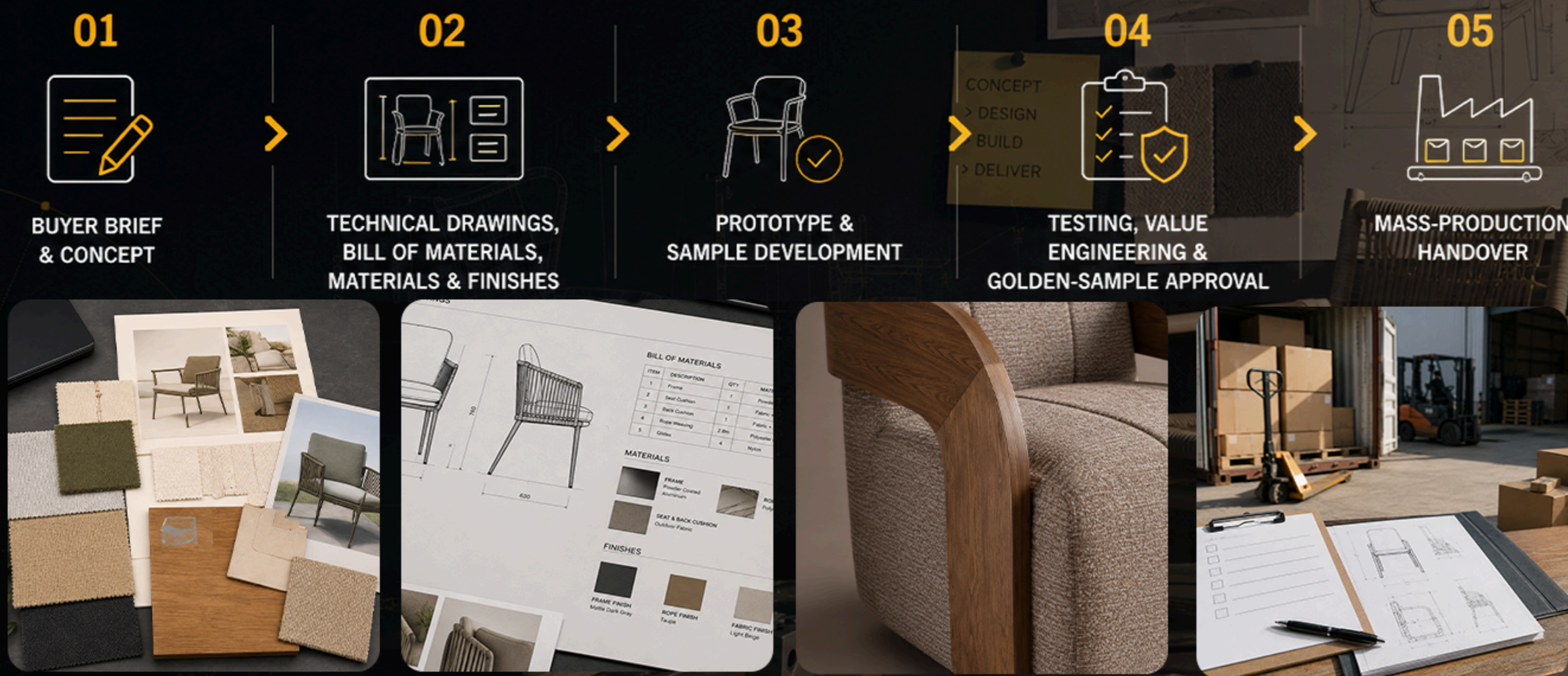
Plywood, MDF and HDF are considered only for indoor or protected-use applications where specified.



FSC claims apply only where the approved supply chain and transaction documents support the claim

PRODUCT DEVELOPMENT

A controlled route from buyer brief to mass-production handover



SAMPLE DEVELOPMENT
7-14 DAYS



NEW PRODUCT / INITIAL ORDER
60-90 DAYS



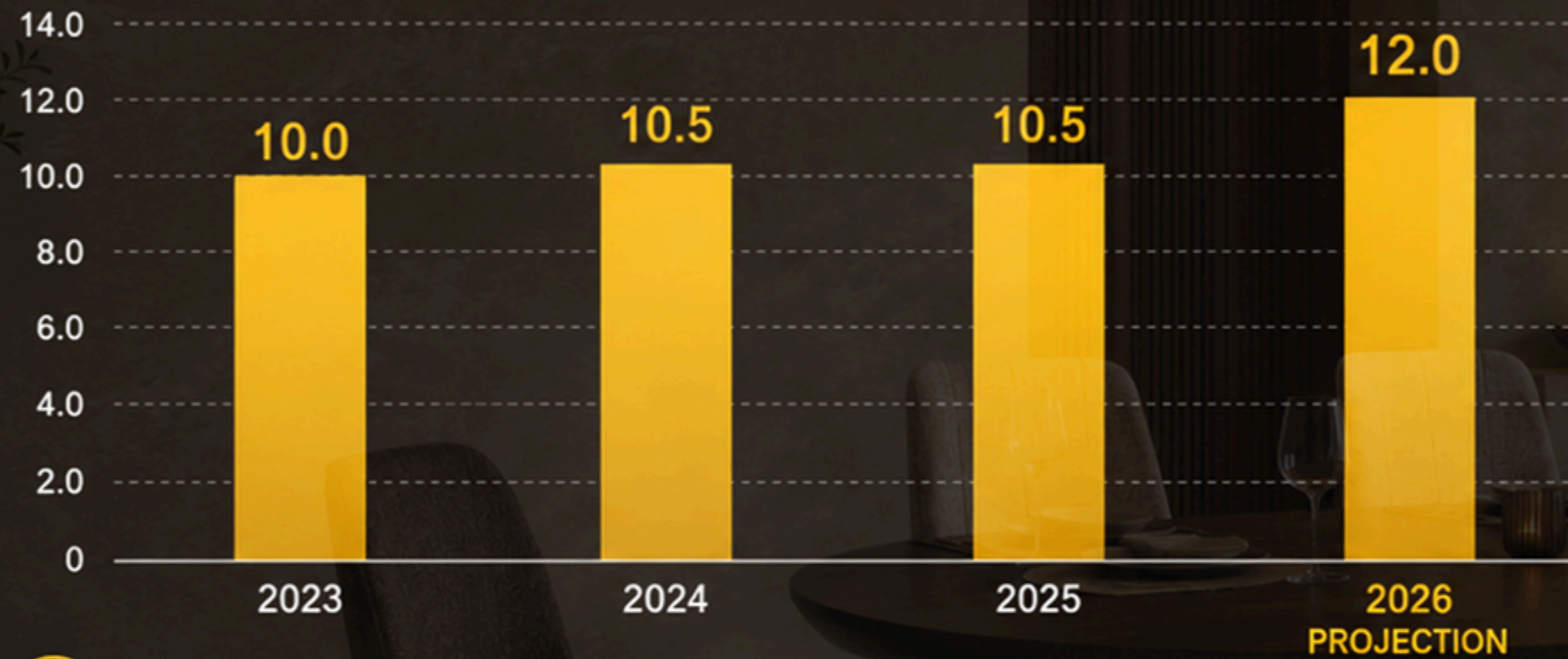
REPEAT ORDER
45-60 DAYS



Lead times are indicative and depend on approved drawings, materials, finish and colour, commercial terms, testing scope, allocated facility and order quantity.

COMMERCIAL SCALE

DHT ANNUAL TURNOVER — FOB US\$ MILLION



i These figures represent DHT annual turnover only. They are not the combined revenue of the family-owned manufacturing base.



REFERENCE PROGRAMME PARAMETERS



Assessed outdoor-furniture facility



Maximum capacity:
60–70 × 40-ft containers per month



Current utilisation:
approximately 65%



Standard MOQ:
1 × 40-ft container



Mixed loading:
up to 3 SKUs per 40-ft container



Capacity, utilisation, MOQ and loading mix are indicative and must be confirmed with the allocated facility for each programme.

MARKET & EXPORT LOGISTICS

The markets shown represent markets where DHT has generated sales or managed export programmes fulfilled through the family-owned manufacturing base. Their inclusion does not imply exclusive distribution rights



NORTH AMERICA

United States • Canada



EUROPE

United Kingdom • Austria • Denmark • Estonia • France • Germany • Greece • Hungary • Italy • Netherlands • Poland • Slovakia • Slovenia • Spain



MIDDLE EAST & EURASIA

Türkiye • Israel • Lebanon • Georgia • Russia • United Arab Emirates • Saudi Arabia • Qatar



ASIA-PACIFIC & AFRICA

China • India • Australia • Mauritius • South Africa



FCL



LCL



Commercial documents



Packing information



Loading plans



Shipment schedules



Hai Phong • Quy Nhon • Cat Lai • Cai Mep–Thi Vai

INTERNATIONAL MARKET COMPLIANCE

DHT can support and meet applicable requirements for confirmed furniture programmes across five key export markets

MARKET	KEY APPLICABLE REQUIREMENTS	DHT STATUS
 EUROPEAN UNION	EUDR • EU REACH • GPSR • EN furniture performance standards	✓ SUPPORT AVAILABLE
 UNITED KINGDOM	UKTR • UK REACH • General Product Safety • Upholstered Furniture Fire Safety	✓ SUPPORT AVAILABLE
 UNITED STATES	Lacey Act • TSCA Title VI • Proposition 65 • CPSC / 16 CFR requirements	✓ SUPPORT AVAILABLE
 CANADA	CANFER • Applicable consumer-product safety requirements	✓ SUPPORT AVAILABLE
 AUSTRALIA	Illegal Logging due diligence • Timber and biosecurity documentation	✓ SUPPORT AVAILABLE
 GLOBAL SHIPMENT SUPPORT	ISPM 15 • CITES documentation • ISTA packaging testing, where applicable	

LET'S DEVELOP YOUR NEXT FURNITURE PROGRAMME

One accountable DHT team managing product development, production allocation, quality and shipment across our family-owned manufacturing base



SHARE YOUR REQUIREMENTS

Send us your product references, drawings or development brief, together with the target market, expected volume and required delivery window.



DHT WILL PROVIDE

- An initial capability review
- A proposed production facility within the family-owned manufacturing base
- An indicative sample and production timeline
- A preliminary material, testing and compliance plan
- Packaging, loading and shipment recommendations

“**Built on trust**
Committed to quality
Let's build long-term value together”

John Vo

CEO & Sales Director

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